



May 2, 2017

## Goings On

[Oxford Global Resources](#) is hosting a Goodwill 'Put Your Clothing to Work' clothing drive through May 8, to provide interview-appropriate and business casual apparel to low-income graduates entering the workforce from Goodwill and other Boston-based job training programs. Men's and women's clothing, shoes, and accessory donations can be brought to 100 Cummings Center, Suites 206-C and 365-C. For more information, contact Kendra DeYoung at **978-538-1840**. All donations are tax deductible; an online [tax receipt](#) is available.

## Cummings Properties News

**Cummings Center on Camera.** Masconomet Regional High School student Haolan Zhan was tasked with learning and sharing the history in his own backyard. Check out his [video project](#), which recounts the transformation of "The Shoe" into Cummings Center.

**Dynasty Designation:** From our humble beginnings on Henshaw Street in Woburn to the celebrated Cummings Center today, we've worked hard for nearly 50 years to provide quality real estate solutions. Cummings Properties is proud to be among good company on Bisnow's list of [Top Real Estate Dynasties in Boston!](#)

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### Submit Your News

To be included in a future edition, please email [newsbrief@cummings.com](mailto:newsbrief@cummings.com).

**Happy Anniversary!** Client firm [People's United Bank](#) recently celebrated its 20<sup>th</sup> anniversary at the Cummings Center branch. Cummings Properties vice president and general manager Steve Drohosky and account manager Jessica Palm delivered a Cummings Properties commemorative captain's chair to Vice President Jack Good and President Pat Sullivan to celebrate this milestone.



Left to right: *Jack Good, Pat Sullivan, Steve Drohosky, and Jessica Palm*

## Friendly Reminder

**Building and Campus Access:** Cummings Center has a long-standing practice of placing reasonable limits on access to common entrances of buildings during "off hours." While all resident firms have key access to the buildings and their own premises 24 hours per day, 7 days per week, building common entrances are typically locked as follows:

- Monday through Friday - from approximately 9:00 PM to 6:00 AM
- Saturdays - beginning at approximately 6:00 PM
- Sundays - all day

Each evening, the secondary entrances to Cummings Center (i.e., the gates at Balch and McKay streets) are closed, and access to the entire facility is directed through the Route 62/Elliott Street entrance. Secondary entrances remain closed all day on Sundays.

Resident firms may provide keys to building entrances and/or their premises to as many or as few of their employees as desired. Client firm [Secure Lock and Alarm](#), 100 Cummings Center, Suite 107-F, **978-927-6400**, is a convenient source for additional keys.

## Elliott Landing



**Delightful Dozen:** With only 12 homes left at [Elliott Landing](#), the time to act is now. There is still a variety of options from which to choose: one- or two-bedroom layouts, stylish contemporary or classic finishes, and waterside, courtyard, or plaza views.

Is your interest piqued? Cummings Properties' clients and vendors are encouraged to contact their account manager at **978-922-9000**, or email Leasing Manager **Mary Carroll** at [mcc@cummings.com](mailto:mcc@cummings.com) to schedule a personal preview.

## After a Decade

*Celebrating clients that have been at Cummings Center for more than 10 years*

Client firm [Hoop Mountain](#) was originally located in Danvers. In 2004, owner Steve Gibbs was looking for a new site for the company's headquarters, and convenient location and access to a variety of amenities was key. Cummings Center fit the bill. "The campus is so convenient," Steve said. "You will frequently find me at [Marinos Café](#) or [Beverly Athletic Club](#). Everything I need is just a short walk away."

Hoop Mountain is a multi-faceted basketball company. It runs basketball camps, tournaments, and showcases for all ages. The company also provides counseling to families with athletes looking to play on the collegiate level. Its headquarters has become "more than just an office" for Steve, his business partner, Dave Latimer, and Steve's assistant, Tonya Fleming.




*Hoop Mountain owner Steve Gibbs (left) and Cummings Properties account manager Joe Martin*

Steve remembers meeting his first international franchise prospect in Cummings Center's community conference room. Hoop Mountain has since relocated four times at Cummings Center and has approximately doubled the size of its first office. "The business has significantly changed. The scope of what we do is so much larger, and the basketball industry has changed just as much. Parents have become more involved, and it has become much more

competitive."

"Cummings just does a flawless job, from account managers to maintenance staff, everyone is great, and so professional, too," he said.

"As more and more clients, such as Hoop Mountain, celebrate milestone anniversaries with us, I am reminded what a wonderful community we have here. We're are delighted that Steve and his team are a part of it," said Cummings Properties account manager Joe Martin.



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