



March 2024

This monthly newsletter is prepared primarily for and about Cummings Properties' leasing clients in Beverly. [Sign up here](#) to enjoy the latest client news, events, special offers, and more.

Seen Around Campus



Joel Johansen (left), CEO and president of **MDC Associates**, shows Cummings senior account manager **Mary Carroll** around his firm's beautiful new office at 48 Dunham Ridge.

New Neighbor

Welcome, **Shea Real Estate**, to the

Client Congrats



Green Beverly was named “Small Non-profit of the Year” at **Greater Beverly Chamber of Commerce’s** 13th Annual Business Awards. Check out the full list of award winners [via Facebook](#), and learn more about **Green Beverly’s** mission at www.greenbeverly.org.

Pictured above, from left: **Green Beverly** programming/project director **Shelley Lee**, community engagement director **Julia Quigley Long**, communications director **Melissa Winter**, development communications manager **Lindsay Barth**, and executive director **Dean Berg**.



MP: Wired for HR was honored among Mass Technology Leadership Council’s “Tech Top 50” in the workforce culture category. This, which is compiled from peer nominations, seeks to highlight the region’s most impactful tech leaders, companies, and technologies. [Read more via citybiz.co](#).

Noteworthy News



Wakefield Moving & Storage offers an array of hassle-free moving services, including crate and equipment rental, warehouse distribution/fulfillment, and specialty relocations, such as labs, data centers, and more. Call 800-225-3688,

stop by 100 Cummings Center, Suite 113-E1, or visit www.wakefieldmoving.com for additional information.

To Do This Month



Manifesting the Law of Attraction

The Root to Crown Healing Center

Saturday, March 16, noon-2:00 PM

100 Cummings Center, Suite 424-H, Beverly

Reiki master **Amanda Merrill** will share practical tools and insights for manifesting your dreams, achieving success, and attracting abundance and love. This free workshop will be offered March 16, March 23, and April 6. [Register for an available session online.](#)



Star-studded Benefit Concert

Express Yourself

Friday, March 15, 7:30 PM

North Shore Music Theatre

54 Dunham Road, Beverly

Attendees will enjoy live performances from guitarist and harmonicist **Francoix Simard**, singer-songwriter **Ricky Duran**,

and jazz artist **Stan Strickland**. Tickets are available [for purchase online.](#) All proceeds will benefit **Express Yourself's** nonprofit youth programming.



2024 Business Expo

North Shore Chamber of Commerce

Thursday, March 21, 9:00 AM-3:00 PM

Boston Marriott Peabody, 8A Centennial Drive, Peabody

Connect with hundreds of prospective clients, colleagues, and professionals in a range of industries. A breakfast panel, led by **David Morales**, general manager of Wellpoint (formerly UniCare), will explore the impact of rising health care costs on businesses. Hear from luncheon speaker state Auditor **Diana DiZoglio**. Free seminars and workshops will be held throughout the day.

Admission to the Expo floor is free. To learn more about Expo sponsorship and booth opportunities, contact Director of Sales and Marketing **Cheryl Begin** at 978-774-8565, ext. 1 or cheryl.begin@northshorechamber.org. To purchase tickets to the breakfast and lunch, visit www.northshorechamber.org/events.

Sustainability Career Fair

Endicott College



Thursday, March 28, 2:30-4:00 PM
376 Hale Street, Beverly

Recruit your firm's next generation of talent at this third annual event. Please register online to participate as a recruiting business.

Cummings Buildings *Power* Charities



In just a couple of months, 150 greater Boston nonprofits will receive the welcome news that they have been awarded multi-year funding through the annual Cummings \$30 Million Grant Program. Special thanks are owed to the diverse corps of volunteers who have lent their time and insight to this philanthropic effort.

We are most appreciative of the leasing clients below, who've helped to determine the next class of winners as well as strengthen relations with existing grantees by serving on a Cummings Foundation volunteer committee.

- **Ben Bradford**, head of external affairs, **MassBio**
- **Hehershe Busuego**, director of programs & racial equity, **Essex County Community Foundation**
- **Albert Lanzillotti**, owner, **AP Lanzillotti II CPA**
- **Paul Manganaro**, president, **Manganaro Northeast**
- **Edward Rocha**, founder, **The Morning Goals**
- **Brian Sisitzky**, president, **LH Sisitzky Sales**
- **Sue Twombly**, vice president, strategy & client services, **KingFish Media**

And to Cummings' more than 2,000 leasing clients, thank you for your tenancy, which is so enormously helpful in funding all the Cummings organization's good works.

Pictured above: Cummings Foundation volunteer **Brian Sisitzky** (second from left), a long-time Woburn leasing client, delivers a check to grantee organization Merrimack Valley Food Bank.

Save the Date



Free Electronic Waste Collection Events
Wednesday, April 17, 10:00 AM-noon
100 Cummings Center, 164-K loading dock

Recycle old computers, routers, phones, and more. [See flyer](#) for additional times and locations. Sponsored by [Circuitry Recycling](#) and [Cummings](#).



10th Anniversary Gala
North East Educational & Developmental Support (NEEDS) Center
Saturday, April 6, 6:00-10:00 PM
Ipswich Country Club
148 Country Club Way, Ipswich

Attendees will enjoy a silent auction, sit-down dinner, and dancing at this festive fundraising event. Proceeds will benefit the nonprofit NEEDS Center, which provides education, training, and support to individuals with developmental disabilities to assist them in living as independently as possible. [Learn more and purchase tickets online.](#)

Business Tips: Avoid IRS Penalties



The IRS is urging businesses to audit the eligibility of all Employee Retention Credit (ERC) claims filed on their behalf. Business owners can avoid IRS penalties by addressing incorrect claims (whether paid or not) **prior to March 22**. [Read more about](#)

[this important action item via an informative article](#) authored by the experts at Woburn leasing client [LGA](#).

Friendly Reminder



Daylight Saving Time starts Sunday, March 10. Remember to set the clocks *ahead* one hour before going to bed on **Saturday, March 9**.



We want to hear from you! Do you have news or a great photo to share? Is there a special you'd like to offer to Cummings clients? Email your news, offers, photos, and more to newsbrief@cummings.com.

Earn Cash for Client Referrals

Know someone looking for space? You could earn \$1,000 or more for referring a new client to Cummings Properties. Within our portfolio, which spans 11 cities and towns north of Boston, we have a space for every need. Contact your account manager or [view this flyer](#) to

learn more.

Earn \$1 per square foot for a successful lease with us, with a minimum referral bonus of \$1,000!



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